FHA Home Loans 101
An Easy Reference Guide

Updated for loans on or after June 3, 2013

FHA.com is a private corporation, not a government agency and does not make loans.
Congratulations on Starting Your Journey to Home Ownership

This guide offers a quick look at vital information you need in the process of buying a home utilizing the FHA home loan program. You’ll learn about:

- Uses for an FHA home loan
- How to Apply for an FHA home loan (*employment and residence histories, plus other important documentation*)
- Down Payments and FHA Mortgage Insurance (The Upfront Mortgage Insurance Premium, FHA Annual Mortgage Insurance, Monthly MIP Cancellation)
- Credit Scores and your debt-to-income ratio
- FHA Loan Limits
- Closing costs
- Credit Issues

FHA mortgages offer a wide range of benefits and consumer protection that conventional loans may lack. Some of the most attractive things about an FHA mortgage are the low down payment and more lenient credit requirements. FHA loans are, simply put, easier to qualify for than conventional mortgages.

FHA loans are insured by the Federal Housing Administration. FHA does not lend money or issue credit, so the first requirement of the FHA loan program is to apply for the FHA mortgage through a participating FHA lender.

When you apply for an FHA loan to purchase a new home, you’re required to submit detailed information on your existing credit, employment history, and current income.

FHA lenders evaluate this information based on something called “the four C’s”

- Credit history
- Capacity to repay
- Cash assets available to close the mortgage, and
- Collateral

According to the FHA, the lender must evaluate all FHA loan applications by:

- Considering the type of income the borrower needs to qualify
- Analyzing the borrower's liabilities to determine creditworthiness,
- Reviewing debt-to-income ratios and compensating factors.

This FHA reference guide includes plenty of information you’ll need to get started on the road to becoming a home owner with an FHA insured mortgage including what’s needed during the application process, FHA loan limits, approved uses for an FHA home loan, credit issues, and more.

FHA.com is a private corporation, not a government agency and does not make loans.
This guide is intended to give you quick answers to basic questions about the FHA home loan program. Are you ready to buy a home with an FHA home loan? Ask yourself the following questions:

Do I have a steady source of income?

Have I been employed on a regular basis for the last two years or more?

Do I have a good record of paying bills?

Do I have few outstanding long-term debts?

Do I have the ability to pay a mortgage every month, plus other expenses?

Once you have read this guide, you can get started on your journey to home ownership with an FHA mortgage by pre-qualifying for an FHA loan at www.FHA.com.

**Uses for an FHA Home Loan**

FHA loans for single-family homes can be used to purchase suburban homes, condos, multi-unit properties (subject to certain rules) and other eligible properties. Borrowers are permitted to use an FHA loan to buy properties with a business or non-residential space as long as that space remains subordinate to the “residential nature of the property” according to FHA loan rules and does not take up more than 25% of the total floor space of the home.

But that’s not all you can use an FHA home loan to do. Buyers can also apply for FHA loans to simultaneously purchase and remodel or rehab a property, such as a fixer-upper home. FHA loans are also available to refinance from conventional mortgages to FHA loans, and to refinance existing FHA loans. For qualified borrowers age 62 and old, there is an FHA Home Equity Conversion Mortgage which lets you borrow against the equity built up in the home.

**How to Apply for an FHA Loan**

There are two basic ways to apply for an FHA home loan. One is to find the home you want to buy, make an offer, and apply for the loan. Another way—one recommended by many personal finance experts—is to get pre-approved for a loan amount before committing to a particular home.
Either way, you’ll need to be prepared for an FHA home loan application with the following information:

- Social Security numbers
- Checking and savings account information (including account numbers)
- Information on all open lines of credit including credit cards, student loans, auto loans, etc.
- Complete information on any real estate you currently own
- Approximate value of your personal property
- Gross monthly income amounts for all current employment
- Your addresses for the past two years
- The name and addresses of your employers for the last two years

You’ll also be required to supply the following paperwork:

- Tax returns for the past two years
- Current pay stubs or other paperwork verifying your current income
- Income statement and business balance sheet (these are required for self-employed borrowers only)

When pre-qualifying for an FHA home loan, you’ll be asked to specify a zip code, approximate value of the property and time range when you wish to purchase. It’s a good idea to set a budget and decide on an FHA loan amount early in the process so you can fill out a pre-qualification form online with ease.

Whether you’re filling out FHA loan application paperwork or trying to pre-qualify, the application process can be lengthy. Don’t expect to have the forms completed online or on paper quickly—it’s best to set aside some time to apply when you won’t feel rushed to finish the application process.

You’ll need a good credit rating to qualify for a FHA home loan. While the FHA has set minimum credit scores, most secondary market investors have placed minimum credit scores on FHA loans at 620. Your first step in the FHA loan process should be requesting a copy of your credit report for review. You should know your credit score, the reasons for your score, and how your credit report will affect your loan application.
FHA loan experts recommend obtaining, reviewing and examining your credit report. You can obtain a free credit score by going to www.fha.com. This can help you learn how to maximize your credit score before filling out loan paperwork. Be sure to go over and calculate your debt-to-income ratio, which is crucial in the loan application process. Once you’ve examined your credit and taken any recommended actions, the next step is to pre-qualify for a specific loan amount by filing out the form on the FHA.com website.

Down Payments and FHA Mortgage Insurance

All FHA home loans require a down payment. Those eligible for maximum financing must provide at least 3.5% of the price of the home as a down payment.

Those who qualify for a LTV of 90% will need a 10% down payment or higher, depending on the terms of the loan agreement.

For most FHA home loans, the borrower must pay:
• An Up Front Mortgage Insurance Premium or UFMIP
• An annual insurance premium, collected in monthly installments.
• The FHA official site states the monthly premium varies by the type of FHA home loan. (New purchase home loans may have different requirements than refinancing loans, etc.) The premium is based on the outstanding principal balance.

Mortgage Insurance is a policy that protects lenders against losses that result from defaults on home mortgages. FHA requirements include mortgage insurance primarily for borrowers making a down payment of less than 20 percent.

Current Up-Front Mortgage Insurance Premium
The UPMIP is currently at 1.75% of the base loan amount. This applies regardless of the amortization term or LTV ratio.

Current Up-Front MIP on certain Streamline FHA Refinances
SF forward streamline refinance transactions that are refinancing FHA loans endorsed on or before May 31, 2009, the UFMIP is currently 0.01 percent of the base loan amount.

Current Annual MIP on certain Streamline FHA Refinances
SF forward streamline refinance transactions that are refinancing FHA loans endorsed on or before May 31, 2009, the Annual MIP will be 55 bps, regardless of the base loan amount and takes effect on or after June 11th, 2012.

Most Recent Changes to FHA Mortgage Annual Mortgage Insurance

*Revision to the time period for Assessing Annual MIP

For loans with FHA case numbers assigned on or after June 3, 2013, FHA will collect the annual MIP as per the chart below:

<table>
<thead>
<tr>
<th>Term</th>
<th>LTV (%)</th>
<th>Previous</th>
<th>New</th>
</tr>
</thead>
<tbody>
<tr>
<td>&lt;= 15 yrs</td>
<td>&lt;= 78</td>
<td>No Annual MIP</td>
<td>11 years</td>
</tr>
<tr>
<td>&lt;= 15 yrs</td>
<td>&gt; 78 – 90.00</td>
<td>Cancelled at 78% LTV</td>
<td>11 years</td>
</tr>
<tr>
<td>&lt;= 15 yrs</td>
<td>&gt; 90.00</td>
<td>Cancelled at 78% LTV</td>
<td>Loan Term</td>
</tr>
<tr>
<td>&gt; 15 yrs</td>
<td>&gt;= 78</td>
<td>5 years</td>
<td>11 years</td>
</tr>
<tr>
<td>&gt; 15 yrs</td>
<td>&gt;= 78 – 90.00</td>
<td>Cancelled at 78% LTV &amp; 5 yrs</td>
<td>11 years</td>
</tr>
<tr>
<td>&gt; 15 yrs</td>
<td>&gt; 90.00</td>
<td>Cancelled at 78% LTV &amp; 5 yrs</td>
<td>Loan Term</td>
</tr>
</tbody>
</table>

*Revision to the Annual MIP Premium

Increase in Annual Mortgage Insurance Premiums will be effective for all case numbers dated on or after June 3, 2013 for loans with an Loan to Value of less than or equal to 78% and with terms up to 15 years. The new annual MIP for these loans will go from 0 basis points to 45 basis points.

Website: www.FHA.com  Page | 6

FHA.com is a private corporation, not a government agency and does not make loans.
The following has already been in effect for all case numbers dated on or after April 1st, 2013.

On terms > 15 years and loan amounts <= $625,500 - If the loan to value is <= 95%, the new Annual Premium is 130 basis points (bps). If the loan to value is >95%, the new Annual Premium is 135 basis points (bps).

On terms <= 15 years and loan amounts <= $625,500 - If the loan to value is <= 90%, the new Annual Premium is 45 basis points (bps). If the loan to value is >90%, the new Annual Premium is 70 basis points (bps).

Note: SF forward mortgages with amortization terms of 15 years or less, and a loan to value ratio of 78% or less, remain exempt from the Annual MIP (Mortgagee Letter 2011-35).

Increase to FHA Annual Mortgage Insurance Premium for loans over $625,000
FHA is also exercising its authority to add an additional 5 basis points to mortgages with base loan amounts exceeding $625,000.

On terms > 15 years and loan amounts > $625,500 - If the loan to value is <= 95%, the new Annual Premium is 150 basis points (bps). If the loan to value is >95%, the new Annual Premium is 155 basis points (bps).

On terms <= 15 years and loan amounts > $625,500 - If the loan to value is 78.01% - 90.00%, the new Annual Premium is 70 basis points (bps). If the loan to value is >90%, the new Annual Premium is 95 basis points (bps).

<table>
<thead>
<tr>
<th>Term &gt; 15 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Loan Amount</td>
</tr>
<tr>
<td>&lt;= $625,500</td>
</tr>
<tr>
<td>&lt;= $625,500</td>
</tr>
<tr>
<td>Above $625,500</td>
</tr>
<tr>
<td>Above $625,500</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Term &lt;= 15 Years With LTV Above 78%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Base Loan Amount</td>
</tr>
<tr>
<td>Any Loan Amount</td>
</tr>
<tr>
<td>&lt;= $625,500</td>
</tr>
<tr>
<td>&lt;= $625,500</td>
</tr>
<tr>
<td>Above $625,500</td>
</tr>
<tr>
<td>Above $625,500</td>
</tr>
</tbody>
</table>
Credit Scores and Debt-to-Income Ratio

Credit scores are an important factor. According to the FHA, the following credit score information applies:

- Credit scores at or above 580: eligible for maximum financing
- Credit scores between 500 & 579: limited to a maximum LTV of 90%.
- Credit scores less than 500: not eligible for FHA-insured financing.

When it comes to credit, the above data is the FHA minimum. The FHA cannot force lenders to issue credit at these minimums-your lender may have higher credit requirements. Many financial institutions look for a baseline credit score of 620 or better. Having little or no credit history is not necessarily a barrier to an FHA home loan. Ask your lender about non-traditional credit qualifying issues if your credit history is minimal.

The FHA requires borrowers to have stable, dependable income that is verifiable by the lender. The borrower’s current debt is analyzed and compared to the amount of income, and a debt-to-income ratio is calculated. Borrowers generally must have a debt-to-income ratio including the proposed mortgage payment of no greater than 43%-which means the amount of total monthly debt cannot consume more than 43% of the borrower’s total monthly income.

Also, the amount of a proposed mortgage payment alone that includes principal, interest, taxes and insurance cannot be more than 31% of the borrower’s monthly income.

It’s important to note that FHA requirements may be more forgiving than those of an individual lender—discuss these ratios with your loan officer in advance to know what is considered acceptable.

FHA loan rules do provide exceptions for borrowers who may exceed these limits when there are “compensating factors.” Ask your loan officer about these compensating factors if you have concerns and be sure you know what the lender’s policies are regarding such factors and whether they apply to you.

FHA Loan Limits

The FHA does not set a single, maximum loan amount for FHA-insured home loans. The amount of your FHA home loan depends on a combination of factors including the local market in your county or zip code, the appraised value of the property, and the amount you may qualify to borrow based on your credit and payment history.

The FHA official site features a list of loan limits by county. This list shows the absolute maximum per county an FHA borrower could qualify to get under ideal circumstances.
You can find this list, which is searchable by state and county, at https://entp.hud.gov/idapp/html/hicostlook.cfm or you can ask your lender for the loan limits that might apply to you based on where you wish to purchase your home.

FHA loan limits don’t stay the same from year to year. Changes in the market or federal law may alter the loan limits. Ask your lender what current limits are and how they might change in the new year if you don’t purchase a home until then.

Again, the FHA loan limit is not necessarily the amount you will qualify to borrow—the value of the property and your credit qualifications help determine the loan amount. Your lender can help you learn more about FHA loan limits in your specific case.

Closing Costs

When it’s time to close the loan, borrowers should know the costs associated with their home purchase. The Good Faith Estimate is provided to you within three days of your loan application and breaks down your approximate costs based on the loan information provided, current rates and fees and other data.

If you’re a first-time borrower, you may not be familiar with some or all of the closing costs associated with an FHA home loan. Those costs can include but may not be limited to:

- Attorney fees
- Documentation preparation fees
- Escrow fees
- Property taxes
- Interest (paid from date of closing to 30 days before your first mortgage payment)
- Loan Origination fee
- Recording fees
- Survey fee
- First Mortgage Insurance Premium (where applicable)
- Title Insurance
- Loan discount points
- First payment to escrow account for future real estate taxes and insurance
- Paid receipt for homeowner's insurance policy (and fire and flood insurance if applicable)

One of the most important things to know about closing cost is the fact that FHA rules keep the payment of closing costs separate from the down payment. When you pay closing costs, you are not putting money down on the home—the down payment is a separate cost.

Some mistakenly believe their closing costs are considered part of the required down payment—this is not true.
Credit Issues

Having less-than-perfect credit is not a barrier to an FHA home loan. In general, the FHA wants to see a history of reliable income and steady payments over the last 12-24 months.

It’s a very good idea to pull copies of your credit reports from the three major credit reporting agencies (Equifax, Experian, and TransUnion). If you have errors, identity theft issues or other problems with your credit report, you’ll need time to deal with them properly before apply for an FHA home loan. Personal finance experts recommend doing this at least one year before applying for an FHA home loan.

When it comes to issues like personal bankruptcy, foreclosure and other concerns, the FHA has rules governing when you can apply or re-apply for an FHA mortgage.

In general, at least two years must pass after a bankruptcy, foreclosure or other actions. In some cases FHA rules allow for some flexibility in these areas if the borrower meets certain requirements. Lender policies in this area may be stricter than the FHA minimums. Your lender may be willing to work with qualified borrowers once FHA minimum requirements are met, depending on circumstance.

For example, according to the FHA rules, “a person in Chapter 13 bankruptcy can purchase a home subject to a FHA-insured mortgage. Requirements are the applicant (1) must have completed one year of payments as required while under Chapter 13 and (2) must obtain a letter from the Trustee of the court, stating the dollar amount the applicant can borrow.”

Situations like these are handled on a case-by-case basis. Don’t assume you’re unable to apply—always consult with your lender first to see if you qualify once FHA minimum standards in this area are met.

To get started with an FHA home loan, go to www.FHA.com to fill out pre-qualification forms and start your journey to home ownership.